



B E L L A G R A C E

**BELIEVE GETAWAY & SOCIAL SELLING SUMMIT FAQs
PUNTA CANA, DOMINICAN REPUBLIC**

Q: WHAT ARE THE TRAVEL DATES OF THE BELIEVE GETAWAY & SOCIAL SELLING SUMMIT?

A: January 23-26, 2025

Q: WHO IS ELIGIBLE FOR BELIEVE 2025?

A: Ambassadors living in any country where Bella Grace is operating who are in good standing are eligible to participate in the qualification period and attend the Bella Grace Believe Getaway & Social Selling Summit if they achieve the required qualifications.

Q: WHEN IS THE QUALIFICATION PERIOD?

A: July 1 through November 30, 2024

Q: IF I EARN THE BELIEVE GETAWAY & SOCIAL SELLING SUMMIT, WHAT IS INCLUDED?

A:

Tier 1

- All-inclusive Getaway for two at the Hard Rock in Punta Cana, Dominican Republic.
- Group shuttle transportation to and from the resort on January 23rd and January 26th.
- Airfare not included

Tier 2

- All-inclusive Getaway for two at the Hard Rock in Punta Cana, Dominican Republic.
- Up to \$500 USD per person airfare reimbursement.
- Group shuttle transportation to and from the resort on January 23rd and January 26th.

Tier 3

- All-inclusive Getaway for two at the Hard Rock in Punta Cana, Dominican Republic.
- Up to \$500 USD per person airfare reimbursement
- Group shuttle transportation to and from the resort on January 23rd and January 26th.

- Exclusive VIP event with the Founders.

Q: HOW DO I QUALIFY FOR THE CABO GETAWAY?

A: To earn each tier, there are specific requirements, see below.

TIER 1 REQUIREMENTS

	Platinum, Sapphire, Pearl, Emerald	Ruby +
Group Volume	5,000 GV 3 out of the 5 months	12,000 GV 3 out of the 5 months (1,000 GV must come from new Ambassadors and Customers during the qualification period)
Personally Sponsored	<ul style="list-style-type: none"> • 6 new Customers with a 60 GV subscription during the qualification period • 4 new Ambassadors with a pack purchase during the qualification period 	<ul style="list-style-type: none"> • 6 new Customers with a 60 GV subscription during the qualification period • 4 new Ambassadors with a pack purchase during the qualification period
Enrollment Tree	<ul style="list-style-type: none"> • 15 Customers with a 60 GV subscription in first 4 levels during the qualification period • 7 Ambassadors with a 60 GV subscription in your first 4 levels during the qualification period 	<ul style="list-style-type: none"> • 20 Customers with a 60 GV subscription in first 4 levels during the qualification period • 14 Ambassadors with a 60 GV subscription in your first 4 levels during the qualification period

TIER 2 REQUIREMENTS

	Platinum, Sapphire, Pearl, Emerald	Ruby +
Group Volume	10,000 GV 3 of the 5 months	15,000 GV 3 of the 5 months (1,500 GV must come from new Ambassadors and Customers during the qualification period)
Personally Sponsored	<ul style="list-style-type: none"> • 7 new Customers with a 60 GV subscription during the qualification period • 5 new Ambassadors with a pack purchase during the qualification 	<ul style="list-style-type: none"> • 7 new Customers with a 60 GV subscription during the qualification period • 5 new Ambassadors with a pack purchase during the

	period	qualification period
Enrollment Tree	<ul style="list-style-type: none"> • 20 Customers with a 60 GV subscription in your first 4 levels during the qualification period • 10 Ambassadors with a 60 GV subscription in your first 4 levels during the qualification period 	<ul style="list-style-type: none"> • 27 Customers with a 60 GV subscription in your first 4 levels during the qualification period • 17 Ambassadors with a 60 GV subscription in your first 4 levels during the qualification period

TIER 3 REQUIREMENTS

	Platinum, Sapphire, Pearl, Emerald	Ruby +
Group Volume	12,000 3 of the 5 months	20,000 GV 3 of the 5 months (2,000 GV must come from new Ambassadors and Customers during the qualification period)
Personally Sponsored	<ul style="list-style-type: none"> • 8 new Customers with a 60 GV subscriptions during the qualification period • 6 new Ambassadors with a pack purchase during the qualification period 	<ul style="list-style-type: none"> • 8 new Customers with a 60 GV subscriptions during the qualification period • 6 new Ambassadors with a pack purchase during the qualification period
Enrollment Tree	<ul style="list-style-type: none"> • 25 Customers with a 60 GV subscription in your first 4 levels during the qualification period • 15 Ambassadors with a 60 GV subscription in your first 4 levels during the qualification period 	<ul style="list-style-type: none"> • 35 Customers with a 60 GV subscription in your first 4 levels during the qualification period • 22 Ambassadors with a 60 GV subscription in your first 4 levels during the qualification period

Q: I PURCHASED A SUPER COMBO PACK DURING THE PROMOTION JULY 1-8TH. WHAT GV TIER DOES THE SUPER COMBO PACK QUALIFY ME FOR?

A: The Super Combo Pack will count as if you achieved the GV requirement for month 1. At the end of the Believe qualification period, if you qualify for Tier 1 then the pack will count as if you achieved the GV requirement for Tier 1. The same goes for Tier 2 and 3.

For example, if you're a Pearl and you achieve the following GV:

July: Super Combo Pack purchased between July 1-8, 2024
August: 5,500 GV
September: 10,000 GV
October: 12,000 GV
November: 12,000 GV

Since you had 12,000 GV in October and November, the purchase of the Super Combo Pack will qualify you for Tier 3 GV only. You will still need to meet the personally sponsored and enrollment tree requirements.

Q: WHAT IF I DON'T PURCHASE THE SUPER COMBO PACK, WILL I HAVE TO HAVE THE REQUIRED GV FOR 3 OUT OF THE 5 MONTHS?

A: Yes. You do not have to purchase the Super Combo Pack. It's optional. However, if you don't purchase the Super Combo Pack you will need to achieve the GV requirement 3 out of the 5 months.

Q: FOR RUBY'S AND ABOVE, HOW DOES THE NEW VOLUME REQUIREMENT WORK?

A: Ruby's and above must have a cumulative volume coming from newly enrolled Customers and Ambassadors during the qualification period. It is not per month.

Q: HOW DO I QUALIFY FOR THE PERSONALLY SPONSOR REQUIREMENT?

A: During the five (5) month qualification period you must meet the required number of new customers who have a minimum 60 GV subscription and enroll new Ambassadors who purchase a pack or upgrade anytime during the qualification period.

Q: DO THE CUSTOMERS HAVE TO REMAIN ON SUBSCRIPTION ALL FIVE MONTHS?

A: No. The only requirement is that they are new and receive a subscription order at least one time during July, August, September, October and November. Each customer only counts once towards the qualifications even if they are on subscription for more than one month.

Q: FOR THE FINAL REQUIREMENT, ENROLLMENT TREE, CAN I COUNT MY PERSONALLY SPONSORED CUSTOMERS AND AMBASSADORS AS PART OF THE REQUIREMENT?

A: Yes. Your personally enrolled customers and Ambassadors will count towards the total requirement plus your first 4 levels of your enrollment tree.

Q: DO THEY NEED TO BE NEWLY ENROLLED?

A: No. For this requirement they do not need to be newly enrolled. As long as you have the required number of customers and Ambassadors with a minimum 60 GV subscription, they will count towards the requirement.

Q: IF SOMEONE WAS PLACED IN MY ORGANIZATION WILL THEY COUNT TOWARDS THE ENROLLMENT TREE REQUIREMENT?

A: No. Only Ambassadors and Customers in the enrollment tree will count towards this requirement.

Q: WHAT IS THE \$150 DEPOSIT AND WHEN DO I HAVE TO PAY IT?

A: Once you qualify to go on the Punta Cana Getaway & Social Selling Summit, you will be required to pay a \$150 refundable deposit. This is to hold your room with the venue. This will be refunded to you after you have attended the event, less transaction fees. If you do not attend the Punta Cana Getaway, the \$150 will be applied toward expenses the company incurs for reserving your room, etc. and will not be refunded to you.

Q: WHEN WILL I BE REFUNDED THE \$150 DEPOSIT?

A: If you attend the Punta Cana Getaway & Social Selling Summit, you will be refunded the deposit after the event. If you do not attend, you will not be refunded the \$150.

Q: IF I QUALIFY FOR TIER 2 or 3, WHICH PROVIDES UP TO \$500 AIRFARE REIMBURSEMENT, WHEN WILL I RECEIVE THE AIRFARE REIMBURSEMENT?

A: To receive the airfare reimbursement you must submit a copy of your flight receipt and the flight receipt of your guest that shows the following:

- Date of flight
- Persons flying
- Amount paid for each ticket

You will see a credit in your Bella Grace account up to \$500 per airplane ticket once you have submitted your flight receipt and after the Punta Cana Getaway & Social Selling Summit is over. Please note, travel credits used to pay for airfare are not reimbursable. Send the above information to BGEvents@bellagraceglobal.com.

Q: WHAT IF MY FLIGHT IS LESS THAN \$500, WILL I RECEIVE THE FULL \$500?

A: No. We will reimburse you up to \$500 per flight. For example: if your flight costs you \$450 per flight, we will reimburse you \$450 for each flight, for a total of \$900. If each flight is \$700 per person, you will receive \$500 per person, for a total of \$1,000.

Q: IF I USE FLIGHT CREDITS WILL BELLA GRACE REIMBURSE ME FOR WHAT THE FLIGHT WOULD HAVE COST?

A: No. Bella Grace will only reimburse Ambassadors up to \$500 per flight based on what you paid.

Q: IS TRANSPORTATION FROM THE PUNTA CANA AIRPORT TO THE HARD ROCK INCLUDED?

A: Yes. Group shuttle transfers round trip from the airport to the resort are included for trip-earners who arrive on January 23, 2025 and depart on January 26, 2025. If you elect to come outside of these dates, you will need to arrange your own transportation. Bella Grace will not reimburse Ambassadors who arrange their own transportation.

Q: WHAT IS NEEDED FOR ME TO RECEIVE GROUP SHUTTLE TRANSFERS TO AND FROM THE RESORT?

A: You must provide a copy of your flight schedule to BGEvents@BellaGraceGlobal.com by January 6, 2025 in order to receive transportation. If we do not receive a copy of your flights by the due date you will be responsible to arrange and pay for your own transportation to and from the resort.

Q: CAN I COME IN EARLY OR STAY A FEW EXTRA DAYS IF I EARNED THE GETAWAY?

A: Yes. If you choose to extend your stay, you can email BGEvents@bellagraceglobal.com and request a link to purchase additional days at the group rate. If you choose to extend your stay you will be responsible for your own transportation however, you will have the option to purchase private transportation in the same link.

Q: MAY I BRING A GUEST?

A: Yes. An Ambassador who earns the trip may bring 1 guest. This can be a spouse/partner or any guest as long as they're 18 years or older.

Q: MAY I BRING MY CHILDREN?

A: No. Children are not allowed.

Q: DO I NEED A PASSPORT TO ENTER THE DOMINICAN REPUBLIC?

A: Yes. You will need a passport to enter the Dominican Republic. Here is a government link about what is needed to obtain a passport, how to renew an expired passport, and any additional passport questions you may have, <https://travel.state.gov/content/travel/en/passports/need-passport.html>

Q: IF I DIDN'T EARN THE PUNTA CANA GETAWAY & SOCIAL SELLING SUMMIT CAN I BUY A SPOT?

A: Yes. Details will be forthcoming.

Q: WHAT IS NOT INCLUDED IN THE TRIP?

A: The following are not included:

- Meals and incidental expenses while in transit
- Incidental travel expenses
- Parking or transportation to originating airport
- Childcare/sitters

- Baggage fees, change fees, premium, or assigned seating costs
- Costs associated with travel delays, missed connections, weather events, or other disruptions in travel.
- Trip insurance
- Passport
- Permits or vaccinations needed

Q: IF I EARN THE TRIP BUT CAN'T GO, MAY I RECEIVE A SUBSTITUTE REWARD OR ALLOW SOMEONE TO GO IN MY PLACE?

A: No. Only the Getaway earner may participate in this getaway. If the Getaway earner is not able to attend, they cannot give their award to another person. No substitutions or cash equivalents will be awarded.

Q: AM I RESPONSIBLE FOR INCOME TAX ATTRIBUTABLE FOR THIS TRIP?

A: Qualifiers attending the Punta Cana Getaway & Social Selling Summit will be responsible for income taxes attributable to the noncash compensation as a result of Bella Grace paying for this incentive trip and other non cash awards. Ambassadors who earn the trip will receive a 1099 form from Bella Grace Global in early 2026 for 2025 tax purposes.

Please note that all trip qualifications are subject to Compliance review for potential bonus buying. Any purchases or enrollments not in compliance with Bella Grace's Terms and Policy will be deemed ineligible and bonuses will not be paid. Additionally, any violation of Bella Grace's Terms and Policy may render an Ambassador ineligible to participate in the Getaway and may result in further compliance action to the Ambassador's account, including and up to account suspension or termination